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Media Statement

A HOUSE BUILT FOR TWO

Self-confessed property lovers Maria and Brett Amos have well and truly sunk their teeth into the Perth property market, and it's no surprise.

Maria, a qualified property investment advisor, is the director of Stirling-based Image Financial Group and Brett is a property buyer's agent with Property Wizards in Subiaco.

With dedication and a combined effort, the local couple has built up a portfolio of eight properties, including their dream family home in Karrinyup and they spend their working weeks and their weekends exploring investment opportunities for clients.

Maria, a former piano teacher, was drawn to the finance industry due to a passion for helping people acquire property and money.

"The motivation and satisfaction I find in my work each day is a love for helping my clients succeed and growing their knowledge as well as keeping the banks honest!" she says.

Buying Success

"In Southern River we bought two blocks which we subdivided and transformed to four which gave us such a boost and exceeded our expectations.

"Even today it remains our best success because the turn around on this property happened in just nine months, with a net profit of 48 per cent."

Ms Amos said it could be their attention to detail or strict selection criteria, but she couldn't think of any buy which had been unsuccessful.

"We've been lucky, we've never really found a lemon, but I was faced with a dilemma in 1997 in buying a property or a television with cash that I had earned from a previous property sale," she said.

"In the end I did both, I got finance for the TV and put a deposit on the house - now the house has tripled in value, but the TV is sitting in the garage, broken and unused."

Top Advice

Ms Amos said when she was weighing up becoming a property buyers' specialist, husband Brett offered very supportive and valuable advice

"Brett pointed out that becoming a property buyers' specialist would be a great way for me to help others to be successful in property investment, especially first time investors, just as we had done for ourselves.

"I have also had some great advice and developed some great knowledge from my peers and colleagues along the way."

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“The best advice I can give to other investors is, if the banks say ‘no’, don’t give up and talk to an expert – it can keep you ahead of other investors.

“Before I started my mortgage broking, Brett wanted to make his second investment but the bank refused and he didn’t pursue it, so I jumped in and bought it myself!”

The Next Step

Ms Amos said she was looking forward to expanding her business and incorporating more services.

“The next step is to give clients more value and encompass financial planning and settlements in the services on offer at Image Financial Group,” she said.

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